



VAIMEE  
surprising the future

SPIN  
ALMA MATER STUDIORUM  
UNIVERSITÀ DI BOLOGNA




# Our Mission & Vision

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- Our mission at VAIMEE is to be a leader in **IoT interoperability, bridging the digital and physical worlds** through advanced **data integration**
- With our **Milky Data Way** platform, we are dedicated to empowering businesses and communities by enabling seamless communication among a diverse array of **devices, services** and **models**
- We aspire to create a **connected ecosystem** that contributes to the **United Nations Sustainable Development Goals (SDGs)**, envisioning a world where technology drives business efficiency and fosters environmental sustainability, social equity, and responsible innovation



# VAIMEE's enabling technology



**Milky Data Way**


-  **Open Web Standards**
-  **FAIR data principles**
-  **Proactive real-time knowledge management**
-  **Multi-domain applications**
-  **Simplified integration**
-  **Informed decisions in real-time**
-  **Flexibility and scalability**
-  **Open-source approach**

## Acknowledged by




**The Knowledge Graph Conference 2023**  
NYC (Virtual), May 9, 2023  
**Start-up Pitch Competition**  
**WINNER**


## Powered by



**SEPA**  
SPARQL Event Processing Architecture



**W3C** **SPARQL**  
**W3C** **RDF**  
**W3C** **OWL**



**JSON-LD**



**WEB OF THINGS**

Delivered as **Software-as-a-Service**

## Supported by



**W3C** **intel** **SIEMENS**



**ORACLE** **FUJITSU**



**HITACHI** **ERICSSON**



# WATER IS LIFE

Every single drop can make the difference



# AGRICULTURE CONSUMES MORE THAN **70%** OF WORLD'S WATER MAINLY FOR **IRRIGATION**



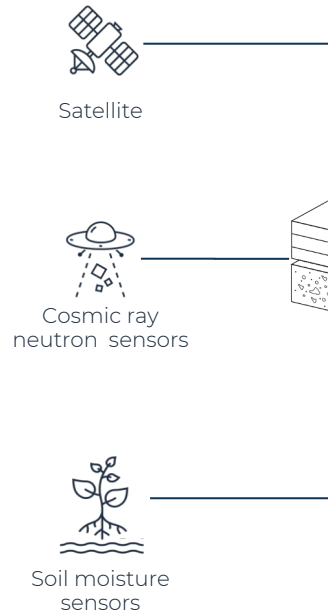
Water **availability** for future generations is at risk



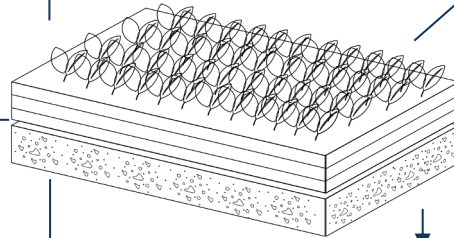
We need new approaches to mitigate **climate changes**

# AGORA' – The Agritech Oracle

## DEVICES



## SERVICES



Digital Twin  
**MODELS**



**Irrigation needs forecast**

## UNIQUE FEATURES



**Multi-scale approach** from **field** to **landscape**



**Multi-vendor device support** open to integrate **sensors** from different vendors



**Multi-vendor service support** open to integrate different weather **services**



**Models' extension** open to integrate different models also to provide different outputs (e.g., **nitrogen**)

Delivered as Software-as-a-Service and powered by Milky Data Way

# Current status

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AGORA' is being **validated** in partnership with:



**METER**

(US, Germany), market leader in the production and commercialization of **sensors** for agriculture



(Netherlands), a big **consortium** of over **10.000 farmers**

in **three pilots**: one in **US**, one in **Chile** and one in the **Netherlands**.



The **AGORA' Digital Twin** is built on top of **CRITERIA**, the **open source agro-hydrological model** developed by ARPAER (Regional Environmental Agency of Emilia Romagna, Italy) and used in **operational environments (TRL 9)**

# Impact and next steps

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An accurate forecast of water needs of crops would allow to implement **water saving policies** and **better adapt to climate changes** with an impact on **water availability for future generations**

Developing an **open** solution which allows to support **multi-vendor devices** (e.g., sensors) and **multi-vendor services** (e.g., weather services) poses a technology challenge in terms of **interoperability**

AGORA' is at **TRL 5** and our plan is to reach **TRL 8 by the end of 2024**, including a model to predict **nitrogen** emissions

We aim to make AGORA' compliant with the **Sustainable Program for Irrigation and Groundwater Use (SPRING) standard** by GLOBALG.A.P.



# Who we are

## Founders

The right mix of **entrepreneurial** experience and **academic** skills.

### CEO



**Ph.D. Luca Roffia**

Assistant Professor  
SEPA principal scientist  
(20+ years)

### CTO



**Ph.D. Cristiano Aguzzi**

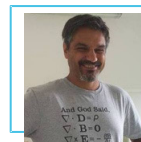
Invited expert @  
W3C WOT WG  
(8+ years)

### Entrepreneurs



**Alessandro Fulignani**

HW/FW  
Architect  
(25+ years)



**Marzio Minarelli**

Mentor  
(30+ years)

## Members

At VAIMEE, we foster a **collaborative and inclusive** work environment that empowers our team members to contribute their unique skills and perspectives.

### COO



**Alessandra Marconi**

Open  
innovation  
(12+ years)



**Lorenzo Gigli**

Software  
architect  
(10+ years)



**Gregorio Monari**

Full stack  
developer  
(2+ years)



**Lorenzo Trivelli**

Backend  
developer  
(20+ years)



**Ivan Dimitry Ribeiro Zyrianoff**

Software  
architect  
(4+ years)



**Francesco Vinzio**

Precise and  
sustainable  
agriculture  
(Intern)





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"Fortuna est momentum quo occasionem convenit  
talentum" [Seneca, 65 d.c.]

